

Message Text

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ACTION COME-00

INFO OCT-01 AF-08 ISO-00 EB-07 ST-01 SSO-00 /017 W

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O R 171535Z SEP 76

FM AMEMBASSY LAGOS

TO SECSTATE WASHDC IMMEDIATE 6835

INFO AMEMBASSY DAKAR

UNCLAS LAGOS 10729

FROM WACASC

E.O. 11652: N/A

TAGS: BEXP, SG

SUBJECT: EXHIBITION SYSTEM K.D. FOR DAKAR

INTERNATIONAL TRADE FAIR

REF: STATE 228667

TO RECAP FOR COMMERCE THE EVENTS IN REFERENCE TO EXHIBIT.

1. EARLY MARCH A DISCUSSION TOOK PLACE WITH EXHIBIT MANAGER AT WACASC AT WHICH TIME WE WERE ASKED IF WACASC COULD BACKHAUL AND STORE THE SUBJECT EXHIBIT, WE INFORMED THE EXHIBIT MANAGER THAT WE COULD BACKHAUL AND STORE THE EXHIBIT FOR A SHORT PERIOD OF TIME. HE WAS ALSO INFORMED THAT THERE WOULD BE NO CHARGE FOR EITHER BACKHAUL OR STORAGE. THE EXHIBIT MANAGER INFORMED THE DIRECTOR OF WACASC THAT HE COULD ASSURE ME STORAGE WOULD NOT BE BEYOND JUNE 15 AT WHICH TIME THE EXHIBIT WOULD TAKE PLACE IN LAGOS. THE EXHIBIT DID NOT TAKE PLACE, AND TO DATE THE EXHIBIT IS STILL STORED AT THE WACASC FACILITIES. WE ARE SURE THAT THERE HAS BEEN CONSIDERABLE SAVING NOT ONLY FOR STORAGE BUT THE COST SAVED FOR BACKHAUL TO LAGOS WHICH WOULD HAVE BEEN IF CHARGED APPROXIMATELY DOLS 6000.

2. WACASC WAS ASKED FOR COSTING ON SHIPMENT OF EXHIBIT TO DAKAR. THIS WAS DISCUSSED WITH MR. CHRISTENSEN OF COMMERCE WHILE AT WACASC AND WAS SEND TO DEPT. BY MR. CHRISTENSEN. DUE TO A DELAY IN RESPONSE FROM THE DEPT. WACASC CANNOT AT THE PRESENT TIME

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OBTAIN ASSURANCE FROM ANY SHIPPER THAT THEY WOULD BE ABLE TO

LAND THE EXHIBIT IN DAKAR PRIOR TO NOVEMBER 15.

3. WACASC HAS HAD A NUMBER OF TELECONS WITH AF/EX AND DISCUSSED ALTERNATE MEANS OF SHIPMENT, NAMELY BY WACASC CHARTER AIRCRAFT AND HOW THIS COULD BE ACCOMPLISHED.

(A) BY REMOVING THE EXHIBIT (CERTAINLY WITH CARE AND DOCUMENTATION) FROM THE PRESENT CRATES SO THAT TOTAL UTILIZATION OF AIRCRAFT CUBE COULD BE OBTAINED. SINCE WACASC DID BACKHAUL 2 LOADS ON THE AIRCRAFT WE ARE FAMILIAR WITH THE PROBLEMS INVOLVED IN TRANSPORT OF THE CARGO IN THE PRESENT CRATES AND HAVE VIEWED THE CONTENTS OF A NUMBER OF CRATES AND FEEL IF THE CONTENTS WERE REMOVED, FULL UTILIZATION OF AIRCRAFT COULD BE ACCOMPLISHED IF THE DEPT. INSISTS THAT THE CRATES BE SHIPPED BY WACASC CHARTER AIRCRAFT IN THEIR PRESENT STATE IT WOULD BE AT AN APPROXIMATE FIGURE OF 45 TO 50 THOUSAND DOLLARS BUT BY BREAKING DOWN THE SHIPMENT IT WOULD COST APPROXIMATELY 20 TO 25 THOUSAND DOLLARS. IN REMOVING THE OUTSIDE CRATES THEY WOULD BE PACKAGED WITH THE SHIPMENT SO THEY COULD BE REASSEMBLED IN DAKAR FOR ONWARD SEA-SHIPMENT OF THE EXHIBIT.

PLEASE ADVISE.

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